

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30 JUNE 2020

	h'000 H1 2020		
Continuing operations			
Net sales	1,089,337	1,371,348	
Operating (loss)/profit before provision for bad debts	(267,513)	51,537	
Provision for bad and doubtful debts	(328,820)	(53,054)	
Interest income net of interest expense	39,058	115,309	
Other income	8,671	7,659	
Foreign exchange gain	31,523	6,314	
(Loss)/profit before tax from continuing operations	(517,081)	127,765	
Tax charge	(14,939)	(48,436)	
(Loss)/profit for the period from continuing operations	(532,020)	79,329	
Discontinued operations			
(Loss)/profit for the period from discontinued operation	ns (126,682)	170,524	
Net gain on disposal of discontinued operations	2,242,028	., 0,02 .	
Profit for the period	1,583,326	249,853	
Other comprehensive loss Items that may be reclassified subsequently to profit or lo	200		
Exchange difference on translating foreign operation		(7,996)	
Total comprehensive income for the period	1,476,903	241,857	
Profit attributable to:			
Shareholders of the holding company	1,627,155	218,580	
Non-controlling interests	(43,829)	31,273	
	1,583,326	249,853	
Total comprehensive income attributable to:			
Shareholders of the holding company	1,543,097	213,382	
Non-controlling interests	(66,194)	28,475	
Non controlling interests	1,476,903	241,857	
Basic and diluted earnings per share (Sh)	3.77	0.51	
Number of shares '000	432,156	432,156	

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2020

All figures in Ksh'000	30 June 2020	30 June 2019
ASSETS		
Non-current assets	1,967,512	3,605,159
Current assets	10,858,841	10,012,809
TOTAL ASSETS	12,826,353	13,617,968
EQUITY AND LIABILITIES		
Capital and reserves		
Share capital	432,156	432,156
Share premium	9,155,166	9,155,166
Revenue reserve / (accumulated deficit)	708,516	(2,347,803)
Translation deficit	(514,281)	(412,292)
Equity attributable to shareholders		
of the holding company	9,781,557	6,827,227
Non-controlling interests	80,785	142,048
Total equity	9,862,342	6,969,275
Non-current liabilities	218,395	801,816
Current liabilities	2,745,616	5,846,877
TOTAL EQUITY AND LIABILITIES	12,826,353	13,617,968

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 30 JUNE 2020

All figures in Sh'000	H1 2020	H1 2019		
Cash (used in)/generated from				
operating activities	(70,076)	573,505		
Tax paid	(144,783)	(322,600)		
Net cash (used in) / generated from				
operating activities	(214,859)	250,905		
Net cash flows from investing activities (inclu	ding			
net proceeds from disposal of subsidiaries)	5,569,204	4,102		
Net cash flows from financing activities	(35,217)	(908,131)		
Net increase / (decrease) in cash and				
cash equivalents	5,319,128	(653,124)		
Movement in cash and cash equivalents				
Cash and cash equivalents at the				
beginning of the period	2,133,713	4,424,749		
Net increase / (decrease) during the period	5,319,128	(653,124)		
Effect of fluctuations in exchange rates	(12,865)	10,640		
Cash and cash equivalents at end				
of the period	7,439,976	3,782,265		

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 JUNE 2020

Total	Non- controlling interests	Translation reserve	Revenue reserve	Share premium	Share capital	All figures in KES'000	
8,465,419	122,950	(407,094)	(837,759)	9,155,166	432,156	At 1 January 2019	
249,853	31,273	-	218,580	-	-	Profit for the period	
(7,996)	(2,798)	(5,198)	=	-	-	Other comprehensive loss	
(1,738,001)	(9,377)	-	(1,728,624)	-	-	Dividend declared - 2018	
6,969,275	142,048	(412,292)	(2,347,803)	9,155,166	432,156	At 30 June 2019	
7,192,572	163,625	(430,223)	(2,128,152)	9,155,166	432,156	At 1 January 2020	
1,583,326	(43,829)	-	1,627,155	-	-	Profit for the period	
(106,423)	(22,365)	(84,058)	-	-	-	Other comprehensive loss	
					osa	Release of reserve upon dispo	
					red	of subsidiary previously acqui	
1,209,513	-	-	1,209,513	-	-	under common control	
	Non-controlling interests released						
(16,646)	(16,646)	-	-	-	-	upon disposal of subsidiary	
9,862,342	80,785	(514,281)	708,516	9,155,166	432,156	At 30 June 2020	

## Management Observations

The Board of Directors hereby announce the unaudited results of the Group for the six months period ended June 30, 2020.

As previously announced, the Group completed the sale of its interest in Millward Brown East Africa Limited, Millward Brown Nigeria Limited and Research & Marketing Group Investment Limited on 30 June 2020, whose results have been included as part of discontinued operations. The Group made a net gain on disposal of KShs 2.24 billion.

Consolidated results for continuing operations: Net sales has reduced by 21% as the advertising business was significantly affected due to cost-cutting measures taken by a number of our clients as a result of the COVID 19 outbreak. The Group has also undertaken measures to reduce its costs. Despite these measures, the Group made a operating loss before provision for bad debts of Ksh 267m ( 2019 – Profit Ksh 51 m) from its continuing operations. An additional bad debt provision of Ksh 329m has been made in this period, primarily relating to an overdue amount from a parastatal client. Foreign exchange gain increased by Ksh 25m from Ksh 6m in previous period. Interest income reduced by Ksh 76m mainly due to reduction in deposits used to pay the special dividend in 2019.

#### Group results

Group profit after tax increased from Ksh 250m to Ksh 1,583m primarily as a result of the gain on disposal of discontinued operations. The profit attributable to shareholders is Ksh 1,627m (2019 Ksh 219m).

## Accounting Policies

The accounting policies used in preparing these financial statements are consistent with those used for the Group's 2019 annual financial statements.

## Special interim dividend

On 6 July 2020, the Company announced that the Board of Directors has approved a payment of a special interim dividend of Shs 8.00 per share to the shareholders on the register on 28 July and payable on or before 27 August 2020.

### Outlook for the rest of the year

We expect the results of the second half of the year to improve as compared to the first half. The company continues to identify efficiency enhancements.

### By Order of the Board

Reuben Mwangi, Company Secretary, 06 August 2020

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